

# Pragmatic Knowledge Acquisition

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## Outline

- The intent of this lecture
- The longstanding dream
- What do we mean “learn”?
- What this lecture is not about
- The nature of the task
- Predictable difficulties
- Pragmatics of debriefing

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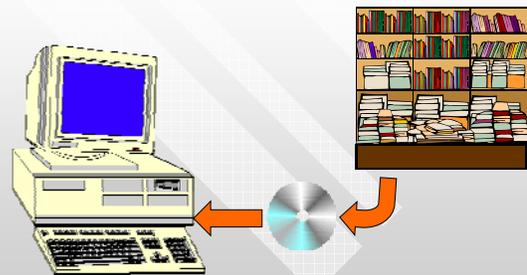
## Knowledge Acquisition

- What is it?
  - Explication and formalization of knowledge
- What is its goal?
  - To externalize knowledge in a form that can be implemented in a computer

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## The Dream: Version 1



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## The Dream: Version 2



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## Modes of Learning

- Learning by being programmed
- Learning by being told
- Learning from selected examples
- Learning from unselected examples
- Learning by discovery

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## But Where Does the Knowledge Come From?

- Documents
- Human experts
- Machine learning techniques

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## What This Lecture Is Not About

- The variety of machine learning techniques:
  - PAC learning
  - Neural nets
  - ID-3
  - Genetic algorithms
  - Nearest neighbor
  - Knowledge discovery and data mining
  - Bayes' Nets, HMMs, SVM's
  - ...

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## What This Lecture Is Not About

- The variety of cognitive science oriented techniques:
  - Multi-dimensional scaling
  - Personal construct theory
  - Ordered Trees from Recall
  - ...

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## Knowledge Elicitation

- Original view: extracting information
  - Mining metaphor
- Current view: modeling information
  - Construction metaphor

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## Pragmatic Elicitation Techniques

- Interviews
  - Unstructured: early sessions, elicitor needs skill
  - Structured: systematic, elicitor needs knowledge
  - Can automate
- Observe and record performance
  - Minimal interference with expert
  - But difficult to interpret data, elicitor may influence
- Process tracing
  - Protocol analysis

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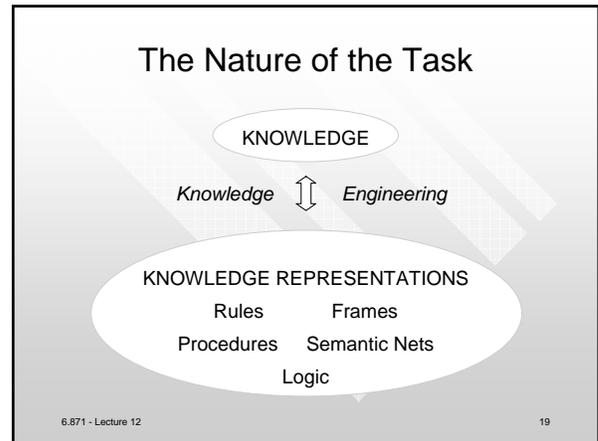
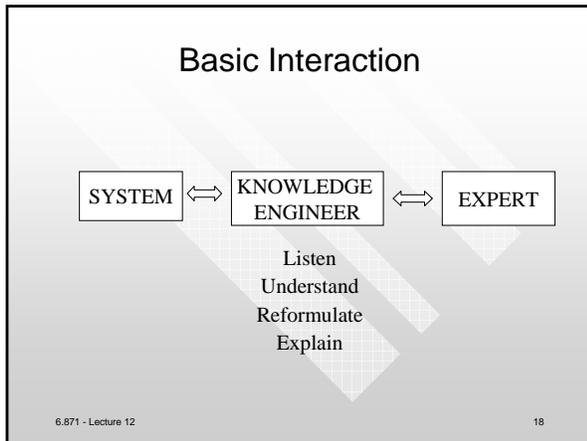
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## A Key Hard Problem

CREDIT (BLAME) ASSIGNMENT

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- ### Nature Of The Task
- Bridging the gap
  - Building a formal language
    - “sentences,” “nouns,” “verbs,” ...
    - rules, attributes, objects, values
  - Working from both directions
    - kinds of knowledge
    - kinds of reps
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- ### Predictable Difficulties
- The expert...
    - ... knows more than he says
    - ... says more than he knows
    - ... lies to you
    - ... disagrees with other experts
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- ### Predictable Difficulties
- Knowledge engineers...
    - ... rush to structure
    - ... need social skills
    - ... need AI skills
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- ### Getting The Knowledge: Sources
- Books
  - People
    - *Finding one*
    - Finding *one*
      - » Level of aspiration
    - Finding *the one*
      - » Confident
      - » Introspective & Reductionistic
      - » Intrigued
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## What Representation to Use?

- Medical diagnosis
- Getting out of the supermarket

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## What Representation to Use?

- Medical diagnosis
- Getting out of the supermarket

ASK YOURSELF: *WHAT DO YOU KNOW?*

Then listen to the answer.

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## Getting The Knowledge: Debriefing

- Signing on
- Work from examples
  - dead center cases
  - marginal cases
- Errors are wonderful
  - it's easier to modify than specify
- The relevance of the computer
  - mental hygiene
  - efficiency

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## Getting The Knowledge: Debriefing

- Be rabidly rational and reductionistic
- Be patient
- Get interested

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## Getting The Knowledge: Debriefing

- Meet the expert half way:
  - learn the expert's language
- Talk your language
  - it will be infectious
- Come at hard problems from several directions

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## Knowledge Acquisition: Getting Started

- Determine the size and structure of the solution space
  - How many categories of answers are there?
  - How many specific choices within each category?
- Select a category, select a specific choice
- What factors suggest that choice as the correct one?
- What factors differentiate among choices in that category?

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## Knowledge Acquisition: Getting Started

- Notice the vocabulary in use:
  - What are attributes, objects and values?
- Notice statements like
  - “if X and Y, then the best choice is Z”
- Look for chains of reasoning

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## Example: Selecting an Investment

- Frank's Financial Supermarket offers 7 kinds of investments
  - stocks, index funds, bonds, commodities, mutual funds, rare coins, tax shelters
- There are
  - 1500 stocks
  - 1000 bonds
  - 15 different mutual funds
- In the mutual funds:
  - consider the tax-free money market fund

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## Example: Selecting an Investment

- What factors suggest that choice as the correct one?  
*“If your tax bracket is 42% or higher and you need to keep the money readily at hand, then the tax-free mm fund is a good choice.”*

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## Example: Selecting an Investment

- Notice the vocabulary in use  
*“If your tax bracket is 42% or higher and you need to keep the money readily at hand, then the tax-free mm fund is a good choice.”*
- Look for chains of reasoning

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## Example: Selecting an Investment

- What factors differentiate among choices in that category?  
*Why the tax free mm fund instead of the tax free bond fund?*

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## Live Example?

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## Knowledge Acquisition

- It's hard work.
- It's also a lot of fun.